

## UNLOCK FOCUS

A "single risk" contract to protect you against the non payment risk of a customer

# TARGET YOUR KEY RISKS, PROTECT YOUR BUSINESS

Cartan Trade stands with you to deploy your commercial potential, with a tailor-made cover for a single risk. We are at your side to support your growth while reducing your uncertainties.

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#### WHO IS UNLOCK FOCUS FOR?

- You want to cover a specific commercial transaction?
- You want to secure your revenue with an existing client or with a new client?
- You are exploring a new market and want to cover a specific risk?
- You are looking for a reliable solution and a partner who listens to you?

UNLOCK FOCUS is the solution for all companies who want a policy to cover a single risk.

Regardless of your turnover, size of your business or your geographical footprint, we remain FOCUSED on your needs.



# WHY TAKE OUT A SINGLE RISK CONTRACT?

Unlock Focus is a specific credit insurance product that offers commercial and political risk coverage for a single transaction of your choice. Therefore, you do not need to take out a global credit insurance policy.

The way the policy works:

- You decide which customer or single transaction you want to cover.
- Together we identify your key needs.
- ◆ We provide a customized solution, based on cover that is either cancellable or non-cancellable for 12 months.
- In case of non-payment or non-execution of the contract, we will indemnify your losses (nonrecovered debts).
- You easily manage and follow your policy with our dedicated digital platform.

Unlock your potential!
Well protected, you can concentrate on your business.





#### THE BENEFITS OF THIS POLICY

#### A personalised cover

Domestically or abroad, for a short-term duration or a longer term (up to 12 months). We cover only the scope you choose.

#### A wide range of risks covered

Binding contract, stock and consignment risks, pre-shipment risk, natural disaster, political risk, financial guarantees, etc.



#### A clear commitment

Our contracts are written in a simple and readable way. We clearly express the extent of our cover in an accessible policy, in which the price is adjusted according to your requests and the cover chosen.

#### Stability of the cover

Thanks to our non-cancellable cover for up to 12 months, regardless the financial situation of your customer, you are sure to be protected for the duration of your choice.



#### WHY CHOOSE CARTAN TRADE?

- A partner you can trust, which understands the reality of trading companies.
- A specialist able to adapt to the way you work and offer tailor-made solution.
- An experienced team, at your service and on your side.
- Strong financials with high-quality signature (A+ rating).
- Easy to use digital platform, for a close follow up of you credit limits and more autonomy.